

## ***Asset Management Solutions***



***Buy with Confidence***



***Achieve Maximum Returns***



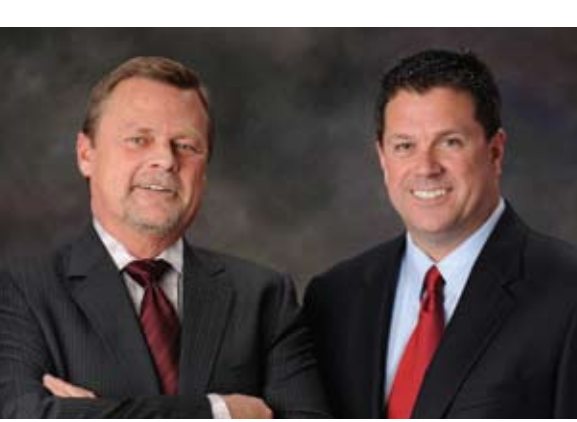
***Maximize Your Bottom Line***



**REAL. PROVEN. RESULTS.**

**PERFECTION**

# ***Your Needs + Your Goals = Our MISSION***



*Pat Angus, President & Joe Lundvick, COO*

Perfection Machinery has been buying and selling used assets around the world since 1963. Over the years we have steadily increased our services and made it our mission to help our customers meet and exceed their used asset goals.

As we near our 50th anniversary, we recognize more than ever that business conditions and our customers' needs are constantly changing. At Perfection, we believe our clients deserve tailored and flexible solutions based on their changing needs, constraints and goals. For that reason, we have structured Perfection's operations into three distinct, but interwoven business units:

- Perfection Machinery Sales
- Perfection Industrial Sales
- Perfection Investment Recovery

Pulling from the strengths of each of these business units, we are able to create tailored, flexible and proven solutions for projects big and small—from purchasing a few surplus assets from a 2-man job shop, all the way to liquidating an entire division of a Fortune 100 manufacturer.

At Perfection, we strive to not only deliver the industry's best results, but to do so while keeping the client fully informed and comfortable throughout the transaction process. It does not matter if you are the 2-man job shop or the Fortune 100 manufacturer, you will know exactly what we can and can't do for you.

Perfection welcomes the opportunity to review your specific requirements and goals. We will provide a detailed, flexible, results-driven solution as we have successfully done for thousands of our clients.

**Our goal is to earn your business now and in the future. Thank you for the opportunity.**



# Perfection Machinery Sales



***We buy and sell all types of used equipment—Press, Fabricating, CNC Machine Tools, Plastics and More.***

## Sell Your Assets For Maximum Value

As one of the largest global players in the used machinery world, Perfection Machinery has completed thousands of used asset transactions since 1963. Our unmatched database continues to grow. We put all of that experience and knowledge to work on every project—ensuring maximum return on our client's used assets.

Perfection has successfully maximized client return on used assets via:

- Outright Purchase
- Online & Live Auction
- Ongoing Liquidation
- Customized Investment Recovery Program
- Exclusive Sale
- Consignment Sale
- Broker Sale
- Various Combinations of the listed methods

## Buy with Confidence From the Trusted Source

Perfection has been satisfying customers for more than 48 years and has earned its worldwide reputation as the Trusted Source for buying used machinery. Our reputation continues to grow because of our commitment to honesty, clear communication, and customer satisfaction.

In addition to owning one of the largest inventories of used machinery in the world, we also maintain the industry's most complete machinery database and can locate the machine you are looking for.

## Be Comfortable with Your Purchase

The majority of items we have for sale can be inspected under power in our beautiful, 86,000 square foot showroom bordering Chicago's O'Hare Airport. Additionally, we offer a 30-day return/repair privilege on almost all of our inventory items.

Perfection's dedication to ethics and solid business dealings is reflected in our long-standing membership in elite industry associations such as:

- Sustaining members of the National Machinery Dealers Association (MDNA) since 1965.
- Senior appraisers are proud members of both the American Society of Appraisers (ASA) & the Association of Machinery and Equipment Appraisers (AMEA).
- Long-standing members of the European Association of Machine Tool Merchants (EAMTM)
- Accredited member of the Better Business Bureau







## ***Perfection Industrial Sales***



### **Returning Maximum Value for Your Assets**

Perfection has earned a global reputation as the number one source for buying, selling, and remarketing used assets. This reputation is built upon our more than 48 years of success and a tireless dedication to our customers' goals and needs.

Once we understand what the customer wants to achieve, a customized plan is presented. When the customer has reviewed and approved the tailored plan, Perfection moves quickly to execute and deliver industry-best results.

Perfection Industrial Sales excels in performing:

- Appraisals
- Live and Online Auctions
- Ongoing Liquidations
- Outright Cash Purchases
- Guaranteed or Commissioned Sales
- Facility/Equipment Sale and Leasebacks
- Real Estate Acquisitions
- Going Concerns
- Various Combinations of the above

A small sampling of Perfection's sector experience:

- Automotive Stamping
- Aerospace
- Appliance
- Defense
- Electronics and PCB Manufacturing
- Oil & Gas
- Off Road & Construction Equipment
- Plastics
- Power Generation
- Railroad
- Ship Building
- Steelworks/Steel Foundry



***Perfection Industrial Sales  
excels in performing live and  
online auctions to achieve  
top dollar for your assets.***



**GET STARTED TODAY WITH A FREE CONSULTATION!**



# ***Perfection Investment Recovery***



***Maximize return on your company's assets with unique, proactive programs from Perfection Investment Recovery***



## **Maximize Your Bottom Line**

Perfection's customized Investment Recovery Programs offer you unique, proactive approaches to maximizing return on your company's surplus, idle, or soon to be idle assets.

We use our 48+ years of experience to expertly market your assets to a worldwide audience. By combining knowledgeable staff with hyper-aggressive marketing, we are able to find end-users who are willing to pay top dollar for your assets.

Depending on your company's structure, we can work as an extension of your existing investment recovery team or work as your sole investment recovery solution. In both cases, Perfection helps ease the burden of surplus and idle assets on your company's valuable resources.

- 100% Commission Based Structure—If we do not sell the asset you pay nothing
- Easy, No Hassle Process—We are available to catalog the asset, prepare specifications, take photos and can manage the entire process start to finish
- Global Reach—We successfully market equipment worldwide using an unmatched database and the best media tools
- Proactive Marketing—When possible, we market assets while still in production to maximize return on investment
- Sarbanes-Oxley Compliance—We work within your accounting procedures and regulations

Give us a chance to prove our Investment Recovery strength and improve your bottom line. We are confident that you will join the many satisfied customers we currently serve, which include small and medium job shops all the way up to Fortune 100 manufacturers.

**TURN YOUR SURPLUS OR IDLE ASSETS INTO CASH QUICKLY!**





## PROVEN SATISFACTION



**Perfection strives to deliver the industry's best results and complete client satisfaction**

Perfection aims to be your company's ultimate used asset resource. You can depend on our array of services, exceptional customer service and the world's largest inventory of used metal-working machinery to meet most every need. Perfection strives to deliver the industry's best results and complete client satisfaction. We value client feedback and are honored to share a few of the many positive words we receive.

*"We had a broad selection of manufacturing assets, some very specialized and of high value, which required an aggressive liquidation and auction approach. We started the project hoping to be able to vacate the facility in roughly 14 months. Perfection implemented a sales program that maximized our sales value and completed the project earlier than originally planned allowing us to vacate the facility 6 months early. We would highly recommend the Perfection team to any company looking to sell their machines or complete facility."*

**Carl B.  
Controller**

*"The end of another great year for our surplus program. This year would have not have been the success it has been without the above-and-beyond efforts of the Perfection team. I thank you and look forward to our continued success."*

**David H.  
Corporate Surplus Administrator**

*"Perfection Machinery has been a great partner to work with in the disposition of our surplus machinery. The exceptional communication, coordination and planning by Perfection resulted in the very satisfactory completion of a \$1.35M project. We were very pleased with their professionalism, dedication and commitment to excellence."*

**Randall H.  
Heavy Construction Manager**

*"Working with Perfection helped our project immensely. They are prompt, share ideas and take suggestions. In the end, they do what they say they will, on time, and with a greater return than expected. We were happy with the outcome and are happy to have them as corporate partners."*

**Warren E.  
Manufacturing Engineer**

# **10+ Reasons to Seek Perfection!**

1. *Perfection's mission is to help clients meet and exceed their goals*
2. *Perfection brings 48+ years of quality data and experience to every project*
3. *Perfection's global reach and ability to effectively target market*
4. *No customer is too small—No customer is too big*
5. *No project is too small—No project is too big*
6. *Three dedicated business units working as one to execute customized and flexible plans*
7. *Highly experienced specialists in all aspects of the process—from asset knowledge to expert marketing to logistics and beyond*
8. *Centrally located 86,000 sq. ft. showroom and headquarters bordering Chicago's O'Hare Airport*
9. *Perfection has been doing business around the globe for close to 50 years and is trusted and respected worldwide*
10. *Perfection delivers real results that improve bottom lines*

**+ Communication—Perfection strongly believes the key to delivering superior customer service is communication.**

*We perform thousands of very diverse transactions each year. Very often the only constant is clear, honest, and open communication. By keeping you fully informed every step of the way, we deliver not just results but comfort.*

***Always Seek Perfection!***

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## ***PERFECTION HEADQUARTERS***

**2550 Arthur Ave.  
Elk Grove Village, IL 60007  
U.S.A.**



**Toll-free (US & Canada): 1.888.241.4577  
Outside US & Canada: 1.847.427.3333  
Fax: 1.847.427.8884  
[perfectionmachinery.com](http://perfectionmachinery.com)  
[sales@perfectionmachinery.com](mailto:sales@perfectionmachinery.com)**



***Located just minutes from Chicago O'Hare International Airport, our state-of-the-art, 86,000 square-foot showroom facility houses the majority of our inventory—most of it ready for your inspection under power.***