

MACHINERY SALES, INC.

2550 ARTHUR AVE. • ELK GROVE VILLAGE, IL 60007 • 847/427-3333 • FAX: 847-427-8884

Website: http://www.PerfectionMachinery.com E-mail: adam@perfectionmachinery.com

October 13th, 2006

Mr. John B. Farrell, CEO Illinois Ventures for Community Action

E Mail: jfarrell@ilventures.org

Dear Mr. Farrell.

Further to our recent telephone conversation reference Adam's Metals, we thank you for taking the time to consider Perfection Plant Liquidations, LLC and Perfection Machinery Sales, Inc. for your industrial asset management requirements. Founded in 1963, Perfection has been a leader in buying, selling, appraising, liquidating and auctioning industrial equipment. We pride ourselves in maintaining an experienced staff of specialists who continually research and evaluate industrial machinery on a daily basis.

Our appraisers have a combined experience of over 100 years, two being a Certified Equipment Appraiser (CEA) of the Association of Machinery and Equipment Appraisers (A.M.E.A.), an Accredited Senior Appraiser (ASA) of the American Society of Appraisers (A.S.A.), and a Certified Equipment Appraiser (CSA) of the Equipment Appraisers Association of North America (E.A.A.N.). Perfection Plant Liquidations, LLC is a member of the Industrial Auctioneers Association (IAA). We are unique in that we offer a full service liquidation and auction company, Perfection Plant Liquidations, in conjunction with the largest stocking machinery dealer in the United States, Perfection Machinery.

We are confident that our years of experience in industrial asset management can be an advantage to you and your company.

We look forward to doing business together and building a long-standing relationship in the process.

Sincerely,

Adam Stevenson Director of Online Services

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COMPANY PROFILE

Perfection Machinery Sales, Inc., has been in business over 40 years, and is one of the largest used machinery dealers in the United States. We specialize in used metalworking, press, fabricating and CNC machine tools, and carry a vast inventory of presses, fabricating equipment, and machine tools.

As a stocking dealer, Perfection Machinery has been known as a "dealers' dealer" and maintains over 86,000 square feet of warehouse space in our main facility, not including over 100 locations of inventory spanning over the USA and Europe. We conduct under-power inspections prior to most sales, and hold customer inspections in our "machinery showroom" at the customer's request. We are long-standing members of the Machinery Dealers National Association (MDNA), the Association of Machinery & Equipment Appraisers (AMEA) and the European Association of Machine Tool Merchants (EAMTM).

Perfection Machinery employs an experienced and dedicated staff including sales, procurement, marketing, electricians, mechanics, financial, accounting and shipping areas. We provide our customers with many services such as exclusive, consignment, auction, liquidation, appraisal, financing, and rentals as well as unparalleled customer service, to insure the customer is truly satisfied with their purchase.

Perfection Machinery formed a division specializing in plant liquidations and appraisals. Perfection Plant Liquidations, LLC (PPL) is a natural extension to our 40 years of experience as a leader in the pre-owned machinery market. At PPL, we are buyers of single assets, production lines, divisions or complete plants including the real property. We typically address our customer's needs by presenting <u>outright cash offers</u> to purchase the assets they desire to sell. Our offers are accurate, timely and attractive because of our years of experience as a dealer.... we know the equipment and machinery industry.

If your interests are outside a cash offer, PPL can execute one of several sales methods:

- Commissioned sales
- Joint ventures
- Guaranteed Sales
- Auctions
- Online Auctions
- Certified appraisals for lending, insurance, mergers or divestitures

Perfection also offers ongoing asset disposition services to those companies who have regular needs for disposing excess machinery and equipment. Our ongoing managed services were designed to address one-time events and equipment that becomes excess through normal business cycles. These services align well with companies looking to extend their investment recovery capabilities without having to invest in the extensive cost associate for building a new department.



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At Perfection Machinery and Perfection Plant Liquidations, we take pride in our reputation and remain dedicated to serving our customers. Contact us today and let us show you how our expertise can work for you.

To view our group websites please visit:

www.perfectionmachinery.com

www.perfectionplant.com

www.apexauctions.com